

PATRICK A. QUINN

(303) 623-1580
pquinn@quinncpa.com

SUMMARY

- Executive with a consensus style of leadership and adept at initiating, building, and fostering business relationships.
- Leader with proven success in a variety of business environments and public policy.
- Strong financial background with deep knowledge of budgeting, strategic financial planning and analysis.
- Champion of local open space causes in Boulder and Broomfield counties.

PROFESSIONAL ACCOMPLISHMENTS

Owner and Chief Executive Officer

Patrick A. Quinn, CPA (2017 – Present)

Professional firm serving as strategic advisor and providing timely financial information. Offers contract CFO, accounting, and tax services to individuals and businesses and organizations of varying sizes and industries.

- Help clients develop business plans, implement accounting systems, and structure mergers and acquisitions.
- Offer thorough tax planning and compliance services for individuals and businesses.
- Ensure clients comply with federal, state, and local tax regulations while minimizing their tax burden.
- Stay current on GAAP and help clients adhere to these accounting rules and standards.

Mayor

City and County of Broomfield (2007 – 2013)

Broomfield county was formed in 2001 and joined city and county offices and services. As of the 2010 United States Census, Broomfield comprises of 27.5 square miles, 55,889 people, and an annual operating budget of \$180 million. Several global technology companies have their headquarters and regional corporate offices in Broomfield.

- Key member of U.S. 36 Mayors and Commissioners Coalition responsible for securing over \$400 million dollars in financing for a multi-modal, multi-jurisdictional project along Highway 36. This project serves as a nationwide highway transportation model to solve vehicular congestion problems throughout the State of Colorado and was the preferred solution favored by the Colorado Department of Transportation.
- Served as Jefferson Parkway Board Member and was actively involved in the development of a mutual compromise leading to a 600+ acre land acquisition for the U.S. Fish and Wildlife Service in exchange for the key right-of-way for the Parkway.
- Worked closely with city and county staff to respond to the 2008 economic recession which included strategy initiatives such as staff reduction and a temporary freeze on non-essential capital projects.
- Chair of the 2011 Metro Area County Commissioners.

Chair and Member

Broomfield Open Space and Trails Committee (1999 – 2007)

The Master Plan approved by the City in 1995 formally adopted a 40% open lands goal for the City and County at buildout. The development of a more detailed plan was delegated to the Broomfield Trails and Open Space Committee ("OSTAC") which was formed in 1999.

- Appointed OSTAC in 1999 and served as its chair for four years.
- While serving on OSTAC, led the effort to develop an open space and trails master plan which provided detail on how the city could finance its 40% open lands goal and develop

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a trail system interconnected with the regional trails systems of neighboring communities.

- While serving on OSTAC provided leadership for two successful elections, one extending the existing sales tax in perpetuity, and one that provides limitations on when city council can change the use of land designated as open lands.

Chief Financial Officer

Loja Group LLC and Odyssey Investment I, LLC (2010 – PRESENT)

Loja/Odyssey is the family office of Hugh and Michelle Harvey. They have over \$200 million in real estate assets centered primarily on the west coast of the United States, including Downtown Pleasant Hill, California; The Shops at Oak Creek in Agoura Hills, California; Pacific Station, Encinitas, California; and Lakeland in Auburn, Washington State.

- Oversight of all accounting, tax, finance and ongoing investment.
- Initiated cloud based financial record sharing across all business interests of the company to work in real time on financial based business interests of the company.

Chief Financial Officer (Contracted through Quinn & Associates, P.C.)

Intrepid Potash, Inc. (NYSE: IPI) (1997 – 2008)

Largest producer of potash (potassium chloride) in the United States. Potassium chloride is one of three primary nutrients for plant formation and growth. Intrepid Potash, Inc. owned five active production facilities based in New Mexico and Utah.

- Assisted in the financial transition of Intrepid Mining, LLC to Intrepid Potash, Inc., in an Initial Public Offering in 2008 that had an initial market capitalization of \$2.7 billion.
- Key member of the management team that executed a successful financial and operational business plan to consolidate the United States potash industry.
- Led the coordinated preparation and presentation of SEC Form S1 and other required IPO filing documents with global investment and banking securities and asset management firms Goldman Sachs, Morgan Stanley and Merrill Lynch.

Owner and Chief Executive Officer

Quinn & Associates, P.C. (1988 – 2010)

Full professional services firm comprised of Certified Public Accountants and consultants working with private and publicly traded businesses in the vertical markets of international oil and gas, extractive industries and real estate sectors. Sold in 2010 and now retitled Ondrish & Associates.

- Designed and implemented all financial programs, reporting, tax planning, budgeting and forecasting for the benefit of the firm.
- Supervised all financial services performed by firm employees.
- Developed and sustained client relationships through review and identification of trends related to finance and business management for clients.
- Formed collaborative relationships with financial institutions, insurers and vendors for the benefit of clients and business success of Quinn & Associates, P.C.
- Served as Contract Chief Financial Officer for the following companies:
 - Intrepid Potash, Inc.
 - Crestone Energy Corporation. Served as a key strategist on site in China involved in the negotiations for an oil and gas concession in the South China Sea.
 - Global Energy LLC. Responsible for negotiation of an oil and gas concession from the South African Petroleum Agency in the Orange River Basin.
 - Teton Energy Corporation. Successfully redeployed proceeds from sale of a Russian Concession in the Piceance and Denver Julesburg basins located in Colorado.

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Controller

Hamilton Oil Corporation (1978 – 1986)

International oil and gas exploration ventures company. Recognized as the first producer of oil to the United Kingdom sector of the North Sea. Estimated revenue in 2013 around \$3 billion. Sold in 1988 to BHP Billiton.

- Coordinated acquisition integration activities of several public company offerings based in the United States, Canada and the United Kingdom.
- Led negotiations regulating fifth round offshore petroleum licensing for operating agents and accounts.
- Managed a professional service staff of 100 in four countries.

Staff Auditor

Deloitte (1975 – 1977)

Second largest professional services firm in the areas of audit, consulting, financial advisory, risk management and tax services. Serves private corporations and public sector clients.

- Conducted operational and financial audits for clients.

EDUCATION

Colorado State University, Fort Collins, CO

Gold Key Award Recipient. The Gold Key Award is given each year to the Top Accounting Graduates from each of the accredited business schools in Colorado by the Colorado Society of CPAs.

TECHNICAL

- Microsoft Office Suite
- Financial Enterprise Systems
- Intuit ProConnect and QuickBooks

PROFILE

www.linkedin.com/pub/patrick-quinn/35/750/527